# **Board Of Directors**

# Fadhel Saeed Al Darmaki

Chairman of Board and Executive Committee

# Rashid Humaid Al Mazroui

Board Member

# Mubarak Mattar Al Humairi

Board Member and Executive Committee Member

# Mohammed Abdul Aziz Al Rubaiyea

Board Member

# Abdulla Khalil Al Mutawa

Board Member and Executive Committee Member

## Abdulla Mohammed Hassan Ameeri

Board Member

# Saeed Mubarak Rashid Al Hajeri

Board Member and Executive Committee Member

# Khalifa Mohammed Hassan

Managing Director and Chief Executive Officer And Executive Committee Member

# **Message from the Chairman**

On behalf of the Board of Directors, I am pleased to present the Bank's 17<sup>th</sup> Annual Report for the year ending 31 December 2001 which shows a net profit of AED 615 Mio after full implementation and compliance with International Accounting Standards (IAS) -39. Accordingly, I take pleasure to announce that the Board of Directors have recommended the distribution of a 25% dividend to our shareholders.

The local and global challenges arising after 11 September 2001 are reflected in the sluggish market conditions, world wide recession, volatile oil prices, etc., which have negatively affected various business and economic sectors. However, owing to vigorous efforts made by our Management in marketing various products and controlling over-heads, the Bank has resisted negative pressures of the crisis and made significant progress towards achieving its objectives.

Following the trend of the previous years, I am honoured to announce that the year 2001 was another good year for the Bank. We posted record earnings which showed consistent improvement since inception of the Bank and ranked highest in the UAE banking sector for the fourth successive year!

# Our results for the year 2001 are highlighted below:

- Though our profit for 2000 was the largest among local banks, the results of 2001 exceeded that level and were the highest in the Bank's history. Net profits at AED 615 Mio represented 49% of the Bank's share capital as compared to AED 611 Mio in 2000. No doubt this is a great achievement if we take into consideration the global economic recession which started in the second half of 2001, continuing negative impact of events after 11 September, the decline in UAE's economic growth from 5.2% in 2000 to about 3.5% in 2001, etc.
- Total Assets stood at AED 26,593 Mio as compared to AED 25,302 Mio in 2000 representing an increase of 5%.
- Customers' Deposits registered an increase of 4% to AED 17,726 Mio amply demonstrating ADCB's capacity to widen its customer base.
- Loans and Advances to Customers were AED 16,356 Mio which declined from AED 17,272
   Mio in 2000. By excluding advances to the Government sector, there was a net growth of 6%
   in advances to other sectors.
- ADCB's already strong Total Equity base was further strengthened by 9% to AED 4,114 Mio despite downward revision under IAS-39.
- Return on the Average Assets at 2.37%, on the Average Equity at 16.81%, Capital Adequacy Ratio of 18.43% and enhanced Basic Earnings per Share at AED 49.23 testify our consistently superior performance.

Our robust performance in 2001 is largely attributed to the Bank's experienced and professional management team. Their strategic responses were further refined and strengthened to reinforce our vital revenue creating and maximising capabilities and effective usage of funds.

The Bank's Management strongly believes that education and training are the best investment it can make for its personnel. In addition to on-the-job training, several staff members have participated in training programmes, seminars and workshops conducted internally and by the Emirates Banking and Financial Studies Institute and other specialised institutions.

Recognising the fast changing developments in data processing platforms, technology driven networks and other automation systems, the Management runs in-house programmes for regular updation, product development and specialised training for staff.

In pursuance of the national policy directives, the Management has also focussed its attention to recruit and increase the number of qualified Nationals in its cadre.

In compliance with the Central Bank's guidelines concerning review of the Bank's Management structure, the Consultants were appointed during the year and they have submitted their report. Their recommendations are being studied by the Management and Members of the Board for selective implementation. The new structure should facilitate our enlarging the business and repositioning our future strategies.

Our focus will continue to be on high performance, measured in terms of costs, return on equity and growth in earnings per share. At the same time, we are determined to demonstrate that ADCB can concurrently meet the highest standards of customer expectations and business practices in all spheres of our dealings and activities.

No doubt the crisis hit the world last year with severe effects on the world economy and caused instability in the financial sector. This has resulted in decline in the economic growth in many countries in the world and bankruptcy of a large number of companies. In order to face this crisis, many countries have taken necessary measures such as reducing interest rates and taxes as an incentive to improve the economic situation. However, all efforts made so far in this direction have not yet yielded desired results. Unless the situation improves, the year 2002 may be still a difficult year for all world economies and particularly the banking sector. we should accept this fact and not to ignore the political and economic environment and their reflection on the local economy. However, we should take necessary measures to tackle the situation and try to achieve the best results we could.

Nonetheless, the UAE economy continues to grow though at a slower pace with significant changes in size and sophistication. Your Bank will continue to search for new business opportunities in the emerging sectors and turn them into profit centres for our future growth.

On behalf of the Board of Directors, management and staff, I wish to extend our profound gratitude to His Highness Sheikh Zayed Bin Sultan Al Nahyan, the President, and to His Highness Sheikh Khalifa Bin Zayed Al Nahyan, the Crown Prince and Deputy Chief of the Armed Forces and to Chief of the Executive Council for their kind blessings, patronage and constructive guidance which we shall always appreciate and be proud of.

I would also like to express our sincere thanks to the His Highness Sheikh Maktoum Bin Rashid Al Maktoum, the Vice President, Prime Minister and Ruler of Dubai and to their Highnesses, Members of the Supreme Council and Rulers of other Emirates for their consistent support. I also wish to express our sincere thanks and appreciation to H.H. Sh. Ahmed Bin Zayed Al Nahyan, the Managing Director of Abu Dhabi Investment Authority, the Abu Dhabi Finance Department and the U.A.E Central Bank for their continued support and guidance which is crucial to our success and a source of great encouragement. We will do everything in our power to ensure that we continue to earn that trust and confidence.

Finally, I wish to extend my sincere thanks to our shareholders and valued clients for their assistance and co-operation and to ADCB's management and staff for their loyalty, effort and dedication.

# **Management Review: 2001**

### Overview

2001 was a dismal year for the global economy. The already gloomy and prolonged world economic slowdown was exacerbated by the events of September 11. Business and consumer confidence was undermined to such an extent that the effectiveness of global monetary and fiscal policy stimulus and the impact of lower energy prices were at best limited and shallow. Whereas no country could safely claim to have bucked the trend and emerged unscathed by the ravages of recession in America, Japan and the Eurozone, the greatest impact was expected to be felt by East Asia, Latin America and countries with strong trading ties with the U.S.

In the UAE, the main challenge to the economy came from lower oil revenues. Oil prices remained volatile throughout the year and dropped 16% from an average of USD 27.6 per barrel in 2000 to USD 23 per barrel in 2001. While the government took a very proactive stance in offsetting the worst of the downturn by increased spending on infrastructure, latest data indicates a lower growth rate in the region of 3.5% in the real GDP as against 5.2% achieved in 2000. The government's attempts to diversify the economy were at last reflecting tangible and sustainable rewards with the aggregate non-oil sector expanding at a much faster rate and thus partly compensating for the setback in the oil sector.

# **Financial Results**

Despite a particularly difficult and intensely challenging market environment, 2001 was a year of achievement for ADCB. The Bank made significant progress towards its strategic objectives: strong franchise, high asset quality, robust productivity and sustained income growth.

ADCB's 2001 performance mirrors better utilisation of its inherent strengths and vindicates our long-term strategy to be a diversified bank which can fine tune its income streams. The Bank made a cohesive effort to maximise its advantages in domestic and international markets and posted a record net profit of AED 615 Mio despite a drop in its lending activities. This compares favourably with the 2000 net of AED 611 Mio. 2001 results were particularly outstanding considering the backdrop in which these were achieved. We saw most of our business areas recording strong performance despite a low and falling interest rate environment and the instability that followed the events of September 11. The improvement in earnings reinforces ADCB's ability to manage and indeed benefit from volatility in financial markets.

In 2001, as market turmoil deepened, risk management was at the core of ADCB's strategy. Drivers of revenue generation were further strengthened with renewed emphasis on a conservative approach to asset quality and funds management. Total assets increased 5.1% to AED 26,593 Mio and loan volume contracted 5.3% to AED 16,356 Mio, while deposits were up by 3.6% to AED 17,726 Mio and total equity improved by 9.2% to AED 4,114 Mio.

# **Risk Management**

2001 was characterised by a relative slowdown in business and economy. There was need for extra caution and prudence in our lending activity. Not many new projects or other lending avenues were available. Besides, declining oil prices and an unprecedented series of interest rate cuts during the year had an adverse impact on our lending opportunities as well as net interest margins.

Nevertheless, our existing client-base and sectoral allocation witnessed continued stability and reasonable growth. Trade finance, personal loans, agricultural advances and certain government department/oil companies enjoyed a prominent status among our lending sectors. Real estate finance, share collateralised loans and project finance were undertaken on a selective basis, without assuming undue risk. Special lending schemes were mainly confined to personal lending sector where we have continued to excel. As the conditions were not considered conducive for introduction of major new products and services initiatives, the Bank relied on its traditional and proven financing vehicles during the year.

At the same time greater emphasis was laid on consolidation, restructuring and follow up of advances, so as to avoid any serious impairment. As the Bank commenced compliance with the IAS-39 and of Risk Management principles, review and remedial action have acquired greater significance. More attention and efforts were being invested into maintaining and improving the quality of our lending portfolio and credit risk management.

# **Corporate Banking, Project Finance & Loan Syndications**

Corporate banking saw through satisfactory completion of several of its medium term financing transactions with fresh commitments being simultaneously entered into. Our facilities were largely utilised towards participation in the infrastructure development of the country, mostly in the area of power distribution/transmission networks and electrical sub-stations. A notable business was the mandate won for a 4-year USD 10 million working capital facility for Emirates CMS Power Co. This facility will be used to support the commercial operations of the Taweelah A2 plant which is already on stream.

The Bank's project finance function continued to support local and regional projects. It took up a sizeable participation in issuance of the Performance Guarantee for construction of ADWEA's Shuweihat Power and Desalination facility. Drawdowns for the Taweelah A1 project also commenced during the year. Funding of the cement plant expansion project of the Sharjah Cement Co. started in full swing during the year. The first phase of the Abu Dhabi Mall was successfully completed giving the city its first comprehensive shopping facility. The Mall has become one of the most attractive landmarks in the city. The second phase commenced during the year. The Bank is equally committed to the second phase which will create one of the city's most attractive dfice and furnished accommodation cum hotel complex. The Bank is also involved in several other industrial projects in the UAE and the Gulf.

The syndications activity continued in full swing with the Bank successfully concluding several corporate loans, trade finance and risk participation deals with reputed international counter-parties which contributed handsomely to the bottom-line. For the first time, the Bank participated in the creation of a Bankers' Acceptance securitisation facility on behalf of a country in the neighbourhood.

# **Financial Institutions & Correspondent Banking**

ADCB is all about partnerships: with our shareholders, with our customers and with our correspondents. In many ways these relationships are our primary assets. Relationships imply lasting values and continuity. We believe that by developing creative and enduring long-term partnerships, ADCB will continue to be a significant banking force in the UAE.

Recognising the dynamics of its customer expectations for guaranteed delivery of customised quality products, ADCB continues to enjoy strong and well structured strategic alliances with the world's leading commercial and investment banks. In 2001, we worked diligently with our global network of banking partnerships to source and structure products and services and to add value all round: to our shareholders, to our customers and to our correspondents.

# Information Technology

During the year, the Branch Automation System was enhanced to automate functions such as Cheque Book Inventory, Batch Posting, CIF Enquiry and Forex Rate Module for Treasury, which greatly increased the efficiency of branch operations. As of December 2001 the system stood extended to 31 branches. Strategically, the system was now positioned to co-exist with the new Core-Banking System that was being planned for the future.

In the area of Card Products automation, substantial system enhancements were carried out to strengthen access security and comply with new regulatory requirements from MasterCard International and VISA. The electronic switching facility has been upgraded to incorporate standby disaster recovery capability, which substantially increased system resilience and availability.

Trade Finance System (Phase 1) covering LG and Export Letter of Credit, authorisation and security module and data capture module was implemented at 20 branches. A comprehensive Real Estate Management System was implemented in key branches, resulting in increased efficiency of the business management teams.

The Bank announced its new remote Telephone Banking Service during the year, thereby enabling customers to access their account information through a toll-free number. This product will offer associated services like payment of utility bills besides regular enquiry on the banking products through the use of home telephones.

The Management Information System was customised to support standards pertaining to Central Bank in addition to its regular business support functions.

The SWIFT Payment System was replaced during the year to support the new message formats introduced by SWIFT worldwide. Our current ATM network was expanded and upgraded by installation and replacement of ATMS.

During the year, a comprehensive 3 year I.T. strategy plan was implemented with a view to modernize the I.T. infrastructure. This strategic initiative entails substantial investments to introduce new generation services and to position the Bank with a better competitive advantage in the emerging markets of tomorrow.

# Treasury, Investment Manage ment & Private Banking Services

Treasury, Investment Management and Private Banking Services Division being further equipped by state-of-the-art technologies and highly qualified professionals continued to maintain the quality and profitability for 2001.

Bank, besides promoting funds managed by top ranking international fund managers, offer two in-house open-ended funds to its clients, namely: (i) ADCB Unit Fund, investing in international bonds and money markets and (ii) Islamic Fund, investing in Islamic equities, commodities and FX. During the year under review, despite the fact that the financial markets were highly unpredictable, our Treasury Division made another record FX and Money market profit, superseding the 2000 result.

Private Banking has shown strong performance by achieving 66.6% increase over the net profit of previous year.

### **Card Services**

The Bank maintained its market share in Credit and Debit card business on MasterCard, VISA, American Express, CASHLINK, Cirrus and Maestro. The number and volume in credit/debit transactions have increased compared to the previous year. The events of September 11 made a global impact on card business due to recession in Travel and Entertainment Industry. Despite the above, we have noticed an overall increase in our volume and number of transactions which would have otherwise shown much more favorable results. The income generated on card business has also shown an increase over the previous year. The Bank has plans to introduce new products during the year 2002 to cater to the needs of various segments of customers.

# **Indian Operations**

ADCB's Indian operations continue to perform satisfactorily and performance parameters registered above average growth. The Indian operation also successfully launched its internet banking product "ADCBNetlink" which brings real time banking to our customers in any part of the world. The Indian operations of ADCB were ranked no.12 out of 80 Banks operating in India by the Financial Express.

The Banks Indian Operations Liaison Offices in Abu Dhabi and Dubai continue to form the corner stone of our services to the NRI community and the contribution of these offices over the past two decades has resulted in our retaining our niche market share of the NRI business.

### Outlook 2002

With the world economy heading for its first recession in 20 years and most economists forecasting a dilatory and tepid economy recovery in the second half of 2002 as the best case scenario, we remain cautiously optimistic.

Interesting new developments and opportunities are, however, shaping up in the UAE. The new Independent Water and Power Project ('IWPP') at Fujairah launched by the UAE Offsets Group holds excellent promise. ADWEA is already progressing on the Umm Al Nar IWPP on similar lines as the Taweelah and Shuweihat projects. In Dubai Jebel Ali 'L' is poised to take off shortly. Additionally, the Dolphin project is witnessing strong renewed interest. All these large scale commitments hold the promise to spin off several exciting investments bringing new channels of prosperity to the UAE and the region.

The vision that distinguished ADCB in 2001 will continue to determine our path in the year ahead. With the Bank's strategic responses being continuously refined and strengthened to reinforce its vital revenue creating and maximising capabilities, we are well positioned to benefit from any window of opportunity and anticipate substantial progress in 2002. Our growth will increase shareholder value and further strengthen ADCB's position in the UAE banking sector.

#### AUDITORS' REPORT TO THE SHAREHOLDERS OF

### ABU DHABI COMMERCIAL BANK PJSC

We have audited the accompanying balance sheet of Abu Dhabi Commercial Bank PJSC as of 31 December 2001, and the related statements of income, cash flows and changes in equity for the year then ended. These financial statements are the responsibility of the Bank's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with International Standards on Auditing. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Bank as of 31 December 2001, the results of its operations and its cash flows for the year then ended in accordance with International Accounting Standards.

We also confirm that in our opinion proper books of account have been kept by the Bank, and the contents of the report of the Board of Directors which relate to these financial statements are in agreement with the books of account. We have obtained all the information and explanations we required for the purpose of our audit, and to the best of our knowledge and belief no violations of the U.A.E. Commercial Companies Law of 1984 (as amended) or the articles of association of the Bank have occurred during the year which would have had a material effect on the business of the Bank or on its financial position.

Signed by: Bassam E Hage Partner Registration No. 258

Abu Dhabi 19 February 2002

| D | <b>A</b> 1       | ĹΑ      | N  |   | Z C | 'LI | ID. | רם  | г |
|---|------------------|---------|----|---|-----|-----|-----|-----|---|
| D | $\boldsymbol{H}$ | $\perp$ | ΠN | U |     | П   | IC. | C I |   |

31 December 2001

| 31 December 2001                       |      |                   |                   |                  |
|--|------|-------------------|-------------------|------------------|
|  | Note | 2001<br>AED 000   | 2000<br>AED 000   | 2001<br>US \$000 |
| ASSETS                                 |      |                   |                   |                  |
| Cash and balances with Central Banks   | 3    | 1,130,661         | 1,059,413         | 307,830          |
| Deposits with banks                    |      | 5,481,477         | 4,809,222         | 1,492,371        |
| Funds under management                 |      | 5,674             | 5,641             | 1,545            |
| Trading investments                    | 5    | 13,522            | 388,562           | 3,682            |
| Loans and advances to customers        | 6    | 16,355,516        | 17,272,038        | 4,452,904        |
| Non trading investments                | 7    | 3,154,202         | 1,265,119         | 858,754          |
| Other assets                           | 8    | 306,277           | 355,455           | 83,386           |
| Property and equipment                 | 9    | 145,562           | 146,175           | 39,630           |
| TOTAL ASSETS                           |      | <u>26,592,891</u> | <u>25,301,625</u> | <u>7,240,102</u> |
| LIABILITIES AND EQUITY                 |      |                   |                   |                  |
| LIABILITIES                            |      |                   |                   |                  |
| Due to banks                           | 10   | 3,132,589         | 2,817,575         | 852,869          |
| Customers' deposits                    |      | 17,725,691        | 17,112,484        | 4,825,944        |
| Long term loan                         | 11   | 1,200,000         | 1,200,000         | 326,708          |
| Other liabilities                      | 12   | 418,313           | 399,408           | 113,890          |
| Taxation                               | 13   | 2,339             | 2,819             | <u>637</u>       |
| TOTAL LIABILITIES                      |      | 22,478,932        | 21,532,286        | 6,120,048        |
| EQUITY                                 |      |                   |                   |                  |
| Share capital                          | 14   | 1,250,000         | 1,250,000         | 340,321          |
| Legal and statutory reserves           | 15   | 825,205           | 702,119           | 224,668          |
| General and contingency reserves       | 15   | 1,700,000         | 1,525,000         | 462,837          |
| Proposed dividends                     | 16   | 312,500           | 250,000           | 85,080           |
| Retained earnings                      |      | 5,630             | 42,220            | 1,533            |
| Cumulative changes in fair values      | 17   | 20,624            |                   | <u>5,615</u>     |
| TOTAL EQUITY                           |      | 4,113,959         | 3,769,339         | <u>1,120,054</u> |
| TOTAL LIABILITIES AND EQUITY           |      | <u>26,592,891</u> | <u>25,301,625</u> | 7,240,102        |
| COMMITMENTS AND CONTINGENT LIABILITIES | 25   | 14,224,087        | 15,906,513        | 3,872,607        |

Fadhel Saeed Al Darmaki CHAIRMAN Khalifa Mohammed Hassan MANAGING DIRECTOR

# STATEMENT OF INCOME

Year Ended 31 December 2001

|   | Note | 2001<br>AED 000 | 2000<br>AED 000 | 2001<br>US \$000 |
|---|------|-----------------|-----------------|------------------|
| Interest income   | 18   | 1,608,723       | 1,664,781       | 437,987          |
| Interest expense  | 19   | 836,520         | 908,793         | <u>227,749</u>   |
| Net interest income   |      | 772,203         | 755,988         | 210,238          |
| Net fee and commission income                               |      | 153,282         | 149,018         | 41,732           |
| Net trading income  | 20   | 30,561          | 30,036          | 8,320            |
| Dividend income   |      | 1,742           | 1,308           | 474              |
| Gain on sale of non trading investments                     |      | 4,218           | -               | 1,148            |
| Other operating income                                      |      | 8,283           | 7,233           | 2,255            |
| OPERATING INCOME  |      | 970,289         | 943,583         | <u>264,167</u>   |
| Staff expenses  |      | 130,468         | 116,386         | 35,521           |
| Depreciation  | 9    | 17,695          | 17,828          | 4,818            |
| Other operating expenses                                    |      | 44,757          | 42,039          | 12,185           |
| Provision for impaired loans and advances net of recoveries | 6    | 161,169         | 157,115         | 43,879           |
| Provision for impairment of non-trading investments         | 21   | 602             | 341             | <u>164</u>       |
| OPERATING EXPENSES  |      | <u>354,691</u>  | 333,709         | 96.567           |
| PROFIT FROM OPERATIONS                                      |      | 615,598         | 609,874         | 167,600          |
| Other income  |      | 9,252           | 8,418           | 2.519            |
| PROFIT BEFORE TAXATION                                      |      | 624,850         | 618,292         | 170,119          |
| Income tax expense  | 13   | 9,421           | 7.616           | 2.565            |
| NET PROFIT FOR THE YEAR                                     |      | <u>615,429</u>  | 610,676         | <u>167,554</u>   |
| Basic earnings per share (AED)                              | 22   | 49.23           | 48.85           | _13.40           |

# STATEMENT OF CASH FLOWS

Year Ended 31 December 2001

|   |                   | 2001                | 2000               | 2001                      |
|---|-------------------|---------------------|--------------------|---------------------------|
|   | Note              | AED 000             | AED~000            | US \$000's                |
| OPERATING ACTIVITIES  |                   |                     |                    |                           |
| Net profit before taxation Adjustments for:                 |                   | 624,850             | 618,292            | 170,119                   |
| Currency translation  |                   | (1,126)             | (1,550)            | (307)                     |
| Depreciation  |                   | 17,695              | 17,828             | 4,818                     |
| Profit on sale of premises and equipment                    |                   | (27)                | (63)               | (7)                       |
| Provision for impaired loans and advances net of recoveries |                   | 161,169             | 157,115            | 43,879                    |
| Gain on sale of non trading investments                     |                   | (4,218)             | -                  | (1,148)                   |
| Provision for impairment of non-trading investments         |                   | 602                 | 341                | 164                       |
|   |                   |                     |                    |                           |
| Operating profit before working capital changes             |                   | 798,945             | 791,963            | 217,519                   |
| Decrease (increase) in deposits with banks                  |                   | 318,797             | (945,992)          | 86,795                    |
| (Increase) decrease in funds under management               |                   | (33)                | 939                | (9)                       |
| Decrease (increase) in loans and advances to customers      |                   | 702,482             | (2,561,241)        | 191,255                   |
| Increase in trading securities                              |                   | =                   | (180,018)          | -                         |
| Decrease (increase) in other assets                         |                   | 80,247              | (77,264)           | 21,848                    |
| (Decrease) increase in due to banks                         |                   | (170,819)           | 1,439,110          | (46,507)                  |
| Increase in customers' deposits                             |                   | 613,207             | 1,508,402          | 166,950                   |
| Increase in other liabilities                               |                   | <u> 18,855</u>      | <u>112,746</u>     | <u>5,133</u>              |
| Cook from anarations  |                   | 2,361,681           | 88,645             | 642,984                   |
| Cash from operations Directors' remuneration paid           |                   | (1,225)             | (1,225)            | (333)                     |
| Taxation paid   |                   | (1,223)<br>(40,970) | (1,223)<br>(6,418) | (333)<br><u>(11,154</u> ) |
| raxation paid   |                   | <u>(40,970</u> )    | (0.418)            | (11,134)                  |
| Net cash from operations                                    |                   | <u>2,319,486</u>    | 81,002             | 631,497                   |
| INVESTING ACTIVITIES  |                   |                     |                    |                           |
| Purchase of non-trading investments                         |                   | (1,910,776)         | (2,254,500)        | (520,222)                 |
| Proceeds from sale of non trading investments               |                   | 435,001             | 1,559,596          | 118,431                   |
| Purchase of property and equipment                          |                   | (17,327)            | (29,264)           | (4,717)                   |
| Proceeds from sale of property and equipment                |                   | 83                  | 102                | 23                        |
| Net cash used in investing activities                       |                   | <u>(1,493,019</u> ) | <u>(724,066</u> )  | (406,485)                 |
| FINANCING ACTIVITIES  |                   |                     |                    |                           |
| Dividends paid  |                   | (250,000)           | (250,000)          | (68,065)                  |
| Net cash used in financing activities                       |                   | (250,000)           | (250,000)          | (68,065)                  |
| INCREASE (DECREASE) IN CASH AND CASH EQUIVALEN              | <b>TS</b> 576,467 | (893,064)           | 156,947            |                           |
| Cash and cash equivalents at 1 January                      |                   | <u>1,917,764</u>    | <u>2,810,828</u>   | 522,125                   |
| CASH AND CASH EQUIVALENTS AT 31 DECEMBER                    | 23                | <u>2,494,231</u>    | <u>1,917,764</u>   | 679,072                   |

# STATEMENT OF CHANGES IN EQUITY

Year Ended 31 December 2001

|   | Note     | Share<br>capital<br>AED 000 | Statutory<br>reserve<br>AED 000 | Legal<br>reserve<br>AED 000 | GeneralC<br>reserve<br>AED 000 | Contingency<br>reserve<br>AED 000 | Proposed<br>dividends<br>AED 000 | Retained<br>earnings<br>AED 000 | Cumulative<br>changes<br>in fair<br>value<br>AED 000 | Total<br>AED 000 |
|---|----------|-----------------------------|---------------------------------|-----------------------------|--------------------------------|-----------------------------------|----------------------------------|---------------------------------|--|------------------|
| Balance at 31 December 1999                             |          | 1,250,000                   | 312,385                         | 267,598                     | 1,175,000                      | 150,000                           | 250,000                          | 6,890                           | -  | 3,411,873        |
| Net profit for the year - 2000                          |          | -                           | -                               | -                           | -                              | -                                 |                                  | 610,676                         | -  | 610,676          |
| Difference arising on translation of                    |          |                             |                                 |                             |                                |                                   |                                  |                                 |  |                  |
| the operating assets and liabilities                    |          |                             |                                 |                             |                                |                                   |                                  |                                 |  |                  |
| of overseas branches                                    |          | -                           | -                               | -                           | -                              | -                                 | -                                | (1,985)                         | -  | (1,985)          |
| Transfer to statutory reserve                           | 15       | -                           | 61,068                          |                             | -                              | -                                 | -                                | (61,068)                        | -  | -                |
| Transfer to legal reserve                               | 15       | -                           | -                               | 61,068                      |                                | -                                 | -                                | (61,068)                        | -  | -                |
| Transfer to general reserve                             | 15       | -                           | -                               | -                           | 200,000                        | -                                 | -                                | (200,000)                       | -  | -                |
| Dividends paid  | 16       | -                           | -                               | -                           | -                              | -                                 | (250,000)                        | (250,000)                       | -  | (250,000)        |
| Proposed dividends                                      | 16       | -                           | -                               | -                           | -                              | -                                 | 250,000                          | (250,000)                       | -  | (1.225)          |
| Board of directors remuneration                         |          |                             |                                 |                             |                                |                                   |                                  | (1,225)                         |  | (1,225)          |
| Balance at 31 December 2000                             |          | 1,250,000                   | 373,453                         | 328,666                     | 1,375,000                      | 150,000                           | 250,000                          | 42,220                          | -  | 3,769,339        |
| Adjustment arising from                                 |          |                             |                                 |                             |                                |                                   |                                  |                                 |  |                  |
| the application of IAS 39                               |          | -                           | -                               | -                           | -                              | -                                 | -                                | (38,080)                        | -  | (38,080)         |
| Net profit for the year – 2001                          |          | -                           | -                               | -                           | -                              | -                                 | -                                | 615,429                         | -  | 615,429          |
| Realised gain on sale of                                |          |                             |                                 |                             |                                |                                   |                                  |                                 |  |                  |
| available for sale investments                          |          |                             |                                 |                             |                                |                                   |                                  |                                 |  |                  |
| (previously included in retained e                      | arning   | S                           |                                 |                             |                                |                                   |                                  |                                 |  |                  |
| on adoption of IAS 39)                                  |          | -                           | -                               | -                           | -                              | -                                 | -                                | (763)                           | -  | (763)            |
| Difference arising on translation of                    |          |                             |                                 |                             |                                |                                   |                                  |                                 |  |                  |
| the operating assets and liabilities                    |          |                             |                                 |                             |                                |                                   |                                  | (1.015)                         |  | (1.215)          |
| of overseas branches                                    | 1.5      | -                           | - (1.542                        | -                           | -                              | -                                 | -                                | (1,315)                         | -  | (1,315)          |
| Transfer to statutory reserve Transfer to legal reserve | 15<br>15 | -                           | 61,543                          | 61,543                      | -                              | -                                 | -                                | (61,543)                        | -  | -                |
| Transfer to legal reserve  Transfer to general reserve  | 15       | -                           | -                               | 61,543                      | 175,000                        | -                                 | -                                | (61,543)<br>(175,000)           | -  | -                |
| Dividends paid  | 16       |                             | -                               | -                           | 173,000                        | -                                 | (250,000)                        | (173,000)                       | -  | (250,000)        |
| Proposed dividends                                      | 16       | -                           | -                               | -                           | -                              | -                                 | 312,500                          | (312,500)                       | -  | (230,000)        |
| Net movement in cumulative                              | 10       | -                           | -                               | -                           | -                              | -                                 | 312,300                          | (312,300)                       | -  | -                |
| changes in fair values                                  | 17       | _                           |                                 |                             | _                              | _                                 |                                  | _                               | 20,624   | 20,624           |
| Board of directors remuneration                         | 1 /      |                             | _                               |                             |                                | -                                 |                                  | (1,275)                         | 20,024   | (1,275)          |
| 25mg of directors remaineration                         |          |                             |                                 |                             |                                |                                   |                                  | (1,2/3)                         |  | (1,2/3)          |
| Balance at 31 December 2001                             |          | 1.250.000                   | 434.996                         | 390.209                     | 1.550.000                      | 150,000                           | 312.500                          | 5.630                           | 20.624   | 4.113.959        |

The movements in foreign exchange translation adjustments represent the net foreign exchange translation loss arising from translating the financial statements of the Bank's foreign branches into U.A.E. Dirhams.

31 December 2001

### 1 ACTIVITIES

The financial statements of Abu Dhabi Commercial Bank PJSC ("the Bank") were authorised for issue in accordance with a resolution of the Board of Directors on 19 February 2002.

The Bank is a public joint stock shareholding company with limited liability incorporated in Abu Dhabi. The Bank changed its name from Khalij Commercial Bank to Abu Dhabi Commercial Bank after merging with Emirates Commercial Bank and Federal Commercial Bank on 1 July 1985. The Bank carries on retail, commercial, investment and merchant banking through its network of thirty-six branches in the United Arab Emirates and two branches in India and employed 1360 employees as of 31 December 2001 (2000: 1301 employees).

The registered head office of the Bank is at PO Box 939, Abu Dhabi, United Arab Emirates (U.A.E.).

The Bank is registered as a public joint stock company in accordance with U.A.E. Federal Law No. (8) of 1984 (as amended).

The financial statements of the Bank are prepared in United Arab Emirate Dirhams (AED). The US Dollar (US \$) amounts are presented for the convenience of the reader.

### 2 SIGNIFICANT ACCOUNTING POLICIES

### **Basis of Preparation**

The financial statements have been prepared in accordance with International Accounting Standards issued by the International Accounting Standards Board (IASB), interpretations issued by the Standing Interpretations Committee of the IASC and applicable requirements of the Laws in the U.A.E.

The significant accounting policies adopted are as follows:

### **Accounting convention**

The financial statements are prepared under the historical cost convention as modified for the measurement at fair value of trading and available for sale investment securities and derivatives. In addition, as more fully discussed below, assets and liabilities that are hedged are carried at fair value to the extent of the risk being hedged. The accounting policies have been consistently applied by the Bank and except for the changes in accounting policies as discussed below, are consistent with those adopted in the previous year.

## Change in accounting policies

The Bank has adopted International Accounting Standard (IAS) 39 "Financial Instruments: Recognition and Measurement" for the year ended 31 December 2001. This has resulted in significant changes in the accounting policies of the Bank in respect of recognition and measurement of financial instruments. In accordance with the transitional provisions of this standard, the Bank has accounted for the changes in policies with effect from 1 January 2001 and has not restated comparatives. The major changes are as follows:

### Investments

Previously, the Bank valued all non-trading investments at amortised cost, less provision for impairment and trading investments at the lower of cost, adjusted for any amortised premiums or discounts, and market value determined on an aggregate portfolio basis. The Bank has reclassified such investments as either "held to maturity", "available for sale" or "originated by the Bank". Those classified as trading or as available for sale at 1 January 2001 have been remeasured at fair value with the resultant gain or loss being taken to retained earnings on 1 January 2001. For available for sale investments, the subsequent unrealised gains and losses are reported as a separate component of equity. On sale or when the investment is determined to be impaired, cumulative gains or losses are recycled through the statement of income. For trading investments, subsequent changes in fair value and realised gains and losses are taken to the statement of income in the period in which it arises.

31 December 2001

### 2 SIGNIFICANT ACCOUNTING POLICIES continued

### **Derivatives**

As at the beginning of the financial year, the Bank has recognised for the first time the fair value of all derivatives in its balance sheet as either assets or liabilities at their fair values. Gains or losses (net of adjustments to related assets or liabilities) on fair value hedges at 31 December 2000 have been taken to retained earnings at 1 January 2001, while gains or losses on cash flow hedges affecting future transactions have been taken to cumulative changes in fair values, a separate component of equity.

### Provision for impairment of financial assets

The calculation of impairment provisions for loans and advances and other financial assets is now based on the net present value of anticipated cash flows discounted at original interest rates. Previously future recoveries were not discounted. The difference arising from recalculating impairment based on the net present value of future cash flows as at 1 January 2001 has been taken to retained earnings at 1 January 2001. Subsequent impairment provisions are taken to the statement of income. On impaired loans, interest is now recognised based on the rate of interest that was used to discount the future cash flows for the purpose of measuring impairment

### Effect of the changes in accounting policies

The adoption of the standard has resulted in a debit adjustment to retained earnings at 1 January 2001 of AED 38,080 thousand and a credit adjustment for the year to cumulative changes in fair values of AED 20,624 thousand.

### Deposits with banks

Deposits with banks are stated at cost less any amounts written off and provision for impairment. The carrying values of such assets which are being effectively hedged for changes in fair value are adjusted to the extent of the changes in fair value being hedged. Resultant gains or losses are taken to the statement of income.

## **Trading Investments**

These are carried at fair value with any gain or loss arising from a change in fair value and realised gains and losses are taken to the statement of income.

### **Non-trading investments**

These are classified as follows:

- ? Held to maturity
- ? Available for sale
- ? Originated by the Bank

All investments are initially recognised at cost, being the fair value of the consideration given including acquisition charges associated with the investment.

Premiums and discounts on investments are amortised on a systematic basis to maturity using the effective interest method and taken to interest income.

### Held to maturity

Investments which have fixed or determinable payments which are intended to be held to maturity, are carried at amortised cost, less provision for impairment in value.

31 December 2001

### 2 SIGNIFICANT ACCOUNTING POLICIES continued

### Available for sale

After initial recognition, investments which are classified as "available for sale" are remeasured at fair value. Unless unrealised gains and losses on remeasurement to fair value are part of an effective hedging relationship, they are reported as a separate component of equity until the investment is sold, collected or otherwise disposed of, or the investment is determined to be impaired, at which time the cumulative gains or losses previously reported in equity are included in the statement of income.

Any gains or losses arising from a change in fair value of available for sale investments which are part of an effective hedging relationship are recognised directly in the statement of income to the extent of the changes in fair value being hedged.

### Originated by the Bank

Investments in debt securities which are funded directly to the issuer are stated at amortised cost less provision for impairment. An adjustment is made to such investments where effective fair value hedges have been made to adjust the value of the investment for the fair value being hedged with the resultant gains or losses being recognised in the statement of income.

### Loans and advances

These are stated at cost less any amounts written off and provision for impairment. The carrying values of loans which are being effectively hedged for changes in fair value are adjusted to the extent of the changes in fair value being hedged. Resultant gains or losses are recognised in the statement of income.

Impaired loans are written off only when all possible courses of action to achieve recovery have proved unsuccessful.

## Property and equipment

Property and equipment, including land, acquired as at 1 July 1985, are reported at the directors' determination of net realisable value at the date of acquisition. Property and equipment purchased subsequent to 1 July 1985 are initially recorded at cost. The carrying amounts are reviewed at each balance sheet date to assess whether they are recorded in excess of their recoverable amount and, where carrying values exceed the recoverable amount, assets are written down.

Depreciation is provided on a straight-line basis on all property and equipment, other than freehold land which is determined to have an indefinite life.

The estimated useful lives of the assets for the calculation of depreciation are as follows:

Freehold premises 15 years

Leasehold premises 7 years or period of lease, if less

Furniture, equipment and vehicles 3 to 5 years

## Collateral pending sale

The Bank occasionally acquires real estate and other collateral in settlement of certain loans and advances. Such real estate and other collateral is stated at the lower of the net realisable value of the loans and advances and the current fair value of such assets at the date of acquisition. Gains or losses on disposal and unrealised losses on revaluation, are recognised in the statement of income.

31 December 2001

### 2 SIGNIFICANT ACCOUNTING POLICIES continued

### **Taxation**

Taxation is provided for in accordance with the fiscal regulations of the countries in which the Bank operates.

#### **Provisions**

Provisions are recognised when the Bank has an obligation arising from a past event and the costs to settle the obligation are both probable and able to be reliably measured.

### **Deposits**

All money market and customer deposits are carried at amortised costs less amounts repaid. An adjustment is made to these where effective fair value hedges have been made to adjust the value of the deposit for the value being hedged with the resultant gains and losses being recognised in the statement of income.

### Fiduciary assets

Assets held in trust or in a fiduciary capacity are not treated as assets of the Bank and accordingly are not included in these financial statements.

### Revenue recognition

Interest receivable and payable and loan commitment fees are recognised on a time proportion basis, taking account of the principal outstanding and the rate applicable. Interest accruing on loans and advances considered impaired is excluded from income until received. Subsequently, notional interest is recognised on impaired loans and advances and other financial assets based on the rate used to discount the net present value of future cash flows. Other fees receivable or payable are recognised when earned. Dividend income is recognised when the right to receive payment is established.

### Foreign currencies

Assets and liabilities in foreign currencies including those relating to foreign branches are translated into U.A.E. Dirhams at rates of exchange prevailing at the balance sheet date. Any gains and losses are taken to the statement of income

The operations of overseas branches are not deemed an integral part of the head office's operations, as they are financially and operationally independent of the head office. The assets and liabilities of foreign branches are translated into U.A.E. Dirhams at rates of exchange ruling at the balance sheet date. Income and expense items are translated at average exchange rates for the year. Any exchange differences arising on the translation are taken directly to retained earnings. On disposal of a foreign branch, such exchange differences are recognised in the statement of income as part of the profit or loss on sale.

# Cash and cash equivalents

Cash and cash equivalents comprise those balances of the following accounts maturing within three months of the date of acquisition: cash and balances with Central Banks, deposits with banks and balances due to banks.

31 December 2001

### 2 **SIGNIFICANT ACCOUNTING POLICIES** continued

## Employees' end of service benefit

The Bank provides end of service benefits for its employees. The entitlement of these benefits is usually based upon the employees' length of service and completion of a minimum service period. The expected costs of these benefits are usually accrued over the period of employment. Actuarial gains and losses are recognised as income or expense where material. These gains are recognised over the expected average employment periods of the employees.

#### **Derivatives**

The Bank enters into derivative instruments including futures, forwards, swaps and options in the foreign exchange and capital markets. Derivatives are stated at fair value. The fair value of a derivative is the equivalent of the unrealised gain or loss from marking to market the derivative using prevailing market rates or internal pricing models. Derivatives with positive market values (unrealised gains) are included in other assets and derivatives with negative market values (unrealised losses) are included in other liabilities in the balance sheet.

For the purposes of hedge accounting, hedges are classified into two categories: (a) fair value hedges which hedge the exposure to changes in the fair value of a recognised asset or liability; and (b) cash flow hedges which hedge exposure to variability in cash flows that is either attributable to a particular risk associated with a recognised asset or liability or a forecasted transaction.

In relation to fair value hedges which meet the conditions for hedge accounting, any gain or loss from remeasuring the hedging instrument to fair value is recognised immediately in the statement of income. The hedged item is adjusted for fair value changes relating to the risk being hedged and the difference is recognised in the statement of income.

In relation to cash flow hedges which meet the conditions for hedge accounting, the portion of the gain or loss on the hedging instrument that is determined to be an effective hedge is recognised initially in equity and the ineffective portion is recognised in the statement of income. The gains or losses on effective cash flow hedges recognised initially in equity are either transferred to the statement of income in the period in which the hedged transaction impacts the statement of income or included in the initial measurement of the cost of the related asset or liability

For hedges which do not qualify for hedge accounting, any gains or losses arising from changes in the fair value of the hedging instrument are taken to the statement of income.

Hedge accounting is discontinued when the hedging instrument expires or is sold, terminated or exercised, or no longer qualifies for hedge accounting. At that point in time, any cumulative gains or losses on the hedging instrument recognised in equity remains in equity until the forecasted transaction occurs. Where the hedged transaction is no longer expected to occur, the net cumulative gains or losses recognised in equity are transferred to the statement of income.

31 December 2001

### 2 SIGNIFICANT ACCOUNTING POLICIES continued

## Impairment and uncollectability of financial assets

An assessment is made at each balance sheet date to determine whether there is objective evidence that a specific financial asset may be impaired. If such evidence exists, the estimated recoverable amount of that asset is determined and any impairment loss, based on the net present value of future anticipated cash flows is recognised in the statement of income.

The provision for impairment of loans and advances also covers losses where there is objective evidence that probable losses are present in components of the loans and advances portfolio at the balance sheet date. These have been estimated based on historical patterns of losses in each component, the credit ratings allocated to the borrowers and reflecting the current economic climate in which the borrowers operate.

### Trade and settlement date accounting

All "regular way" purchases and sales of financial assets are recognised on the trade date, i.e. the date that the Bank commits to purchase or sell the asset. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame generally established by regulation or convention in the market place.

### Fair values

For investments traded in organised financial markets, fair value is determined by reference to Stock Exchange quoted market bid prices at the close of business on the balance sheet date.

The fair value of interest-bearing items is estimated based on discounted cash flows using interest rates for items with similar terms and risk characteristics .

For investments where there is no quoted market price, a reasonable estimate of the fair value is determined by reference to the current market value of another instrument which is substantially the same, or is based on the expected discounted cash flows.

For loans where no quoted market prices are available, future cash flows are discounted at current market rates for loans with similar terms and risk characteristics.

### 3 CASH AND BALANCES WITH CENTRAL BANKS

| CHAILING BILLING CER WITH CENTRE            |                           |                    |
|---|---------------------------|--------------------|
|   | 2001<br>AED 000           | 2000<br>AED 000    |
| Cash on hand<br>Balances with Central Banks | 176,707<br><u>953,954</u> | 209,354<br>850.059 |
|   | <u>1,130,661</u>          | 1.059.413          |

## 4 FOREIGN CURRENCY BALANCES

Net assets amounting to the Indian Rupee equivalent of AED 49.1 million (2000: AED 34.3 million) held in India are subject to the exchange control regulations of India.

31 December 2001

At 31 December

# 5 TRADING INVESTMENTS

| The classification of trading investments was as follows:                                  |                    |                       |
|--|--------------------|-----------------------|
| The classification of trading investments was as follows.                                  | 2001               | 2000                  |
|  | AED 000            | AED 000               |
| Quoted debt securities   | 13,522             | 385,414               |
| Others   | <del></del>        | 3,148                 |
|  | 13,522             | <u>388,562</u>        |
| 6 LOANS AND ADVANCES TO CUSTOMERS  |                    |                       |
|  | 2001               | 2000                  |
|  | AED 000            | AED 000               |
| Overdrafts   | 4,261,631          | 6,340,845             |
| Personal instalment loans  | 2,627,685          | 2,465,579             |
| Term loans   | 10,378,174         | 9,228,955             |
| Credit cards   | 103,343            | 95,723                |
| Other facilities   | 436,987            | 428,458               |
|  | 17,807,820         | 18,559,560            |
| Less: provision for impaired loans and advances  | (1,452,304)        | (1,287,522)           |
|  | 16,355,516         | 17.272.038            |
| Loans and advances are stated net of provision for impairment. The movements i as follows: | n the provision du | ring the year were    |
|  | 2001               | 2000                  |
|  | AED 000            | AED 000               |
| At 1 January   | 1,287,522          | 1,141,553             |
| Currency translation adjustment  | (610)              | (1,102)               |
| Net amounts written off  | (4,854)            | (1,102)               |
| Opening balance adjustment arising from application of IAS 39                              | 52,871             | (10,0 <del>11</del> ) |
| Recoveries   | (22,248)           | (9,300)               |
| Charge for the year  | 183,417            | 166,415               |
| Interest on impaired loans and advances (note 18)  | (43,794)           | -                     |
| 1  | /                  |                       |

1,452,304

1,287,522

31 December 2001

### 6 LOANS AND ADVANCES TO CUSTOMERS continued

The composition of the loans and advances portfolio net of provision for impairment and interest in suspense is as follows:

|                 | 2001              |                        |                  | 2000        |                |            |  |
|-----------------|-------------------|------------------------|------------------|-------------|----------------|------------|--|
|                 | Domestic In       | Domestic International |                  | Domestic Ir | Total          |            |  |
|                 | AED 000           | AED 000                | AED 000          | AED 000     | AED 000        | AED 000    |  |
| Economic sector |                   |                        |                  |             |                |            |  |
| Agriculture     | 618,090           | _                      | 618,090          | 632,228     | -              | 632,228    |  |
| Energy          | 529,203           | 53,258                 | 582,461          | 602,505     | -              | 602,505    |  |
| Trading         | 1,260,797         | 40,622                 | 1,301,419        | 1,251,662   | 29,274         | 1,280,936  |  |
| Construction    | 1,630,305         | 31,596                 | 1,661,901        | 1,698,729   | 41,076         | 1,739,805  |  |
| Transport       | 419,903           | 25,449                 | 445,352          | 384,519     | 82,884         | 467,403    |  |
| Personal        | 9,051,599         | 23,097                 | 9,074,696        | 8,505,646   | 35,203         | 8,540,849  |  |
| Government      | 790,152           | 133,949                | 924,101          | 2,543,575   | 215,851        | 2,759,426  |  |
| Others          | <u>1,515,404</u>  | 232,092                | <u>1,747,496</u> | 1,088,843   | <u>160,043</u> | 1,248,886  |  |
| Total           | <u>15.815.453</u> | <u>540,063</u>         | 16,355,516       | 16,707,707  | <u>564,331</u> | 17,272,038 |  |

At 31 December 2001, loans and advances on which interest is not being accrued or where interest is suspended amounted to AED 3,510 million (2000: AED 3,293 million). As at 31 December 2001, interest in suspense amounted to AED 3,599 million (2000: AED 3,410 million).

The specific provision for impairment is arrived at after taking account of the indemnity provided by the Government of Abu Dhabi amounting to AED 1.2 billion.

31 December 2001

# 7 NON TRADING INVESTMENTS

| 7 HOLVIRADENG EVVESTMENTS   | 2001                    |
|---|-------------------------|
|   | AED 000                 |
| Annilalla Cananila innantonanta                                   |                         |
| Available for sale investments                                    | 1 170 207               |
| Quoted investments  | 1,170,386               |
| Unquoted investments  | 53,233                  |
|   | 1,223,619               |
| Held to maturity investments                                      |                         |
| Floating Rate Notes   | 373,420                 |
| Securities  | 594,360                 |
|   |                         |
|   | 967,780                 |
|   |                         |
| Originated  |                         |
| Bonds   | <u>962,803</u>          |
|   | 3,154,202               |
|   | J.1./ <del>T</del> .202 |
| The prior year figures of investments were classified as follows: |                         |
|   | 2000                    |
|   | AED 000                 |
|   | ALD 000                 |
| Trading investments   | 388,562                 |
| Investment securities   | 1,265,119               |
|   |                         |
|   | <u>1,653,681</u>        |

Included under available for sale investments are unquoted investments with a value of AED 53,233 thousand which are carried at cost. This is due to the unpredictable nature of future cash flows and the lack of suitable other methods for arriving at a reliable fair value. The Bank's share in the net asset values of these unquoted investments based on the latest available financial information is AED 66,446 thousand.

The fair value of held to maturity investments and originated investments at 31 December 2001 amount to AED 1,014,792 thousand and AED 971,765 thousand respectively.

# 8 OTHER ASSETS

|  | 2001           | 2000    |
|--|----------------|---------|
|  | AED 000        | AED 000 |
| Interest receivable                          | 133,999        | 193,518 |
| Advance taxation                             | 40,174         | 9,105   |
| Prepayments                                  | 8,295          | 8,111   |
| Positive fair value of derivatives (note 25) | 5,037          | 1,405   |
| Clearing receivables                         | 83,608         | 92,218  |
| Others                                       | <u>35,164</u>  | 51,098  |
|  | <u>306,277</u> | 355,455 |

31 December 2001

## 9 PROPERTY AND EQUIPMENT

|                                 | Freehold<br>property<br>AED 000 | Leasehold<br>property<br>AED 000 | Furniture,<br>equipment<br>and<br>vehicles<br>AED 000 | Total<br>AED 000 |
|---------------------------------|---------------------------------|----------------------------------|---|------------------|
| Cost or valuation:              |                                 |                                  |   |                  |
| At 1 January 2001               | 204,589                         | 9,675                            | 87,484  | 301,748          |
| Currency translation adjustment | (165)                           | (1)                              | (142)   | (308)            |
| Additions during the year       | 9,808                           | 1,103                            | 6,416   | 17,327           |
| Cost of disposals               |                                 | ( <u>1.092</u> )                 | <u>(8,924</u> )                                       | <u>(10,016</u> ) |
| At 31 December 2001             | <u>214,232</u>                  | <u>9.685</u>                     | <u>84.834</u>   | 308,751          |
| Depreciation:                   |                                 |                                  |   |                  |
| At 1 January 2001               | 76,374                          | 7,570                            | 71,629  | 155,573          |
| Currency translation adjustment | (11)                            | -                                | (108)   | (119)            |
| Provided during the year        | 9,148                           | 793                              | 7,754   | 17,695           |
| Disposals                       |                                 | ( <u>1,089</u> )                 | <u>(8,871</u> )                                       | <u>(9,960</u> )  |
| At 31 December 2001             | 85,511                          | <u>7,274</u>                     | <u>70,404</u>   | <u>163,189</u>   |
| Net book value:                 |                                 |                                  |   |                  |
| At 31 December 2001             | <u>128,721</u>                  | <u>2,411</u>                     | <u>14,430</u>   | <u>145,562</u>   |
| At 31 December 2000             | 128,215                         | <u>2,105</u>                     | <u>15,855</u>   | 146,175          |

Freehold property includes properties recorded at directors' valuation with a gross carrying value of AED 37 million (2000 : AED 37 million). Included in additions to freehold property during the year is an amount of AED 1.3 million (2000 : AED nil) which represents collateral acquired in settlement of loans and advances.

## 10 DUE TO BANKS

|                                   | 2001<br>AED 000  | 2000<br>AED 000 |
|-----------------------------------|------------------|-----------------|
| Current and demand deposits       | 77,400           | 42,525          |
| Deposits maturing within one year | 2,196,887        | 1,889,360       |
| Deposits maturing after one year  | <u>858,302</u>   | 885,690         |
|                                   | <u>3,132,589</u> | 2,817,575       |

## 11 LONG TERM LOAN

A long term interest bearing loan of AED 1,200 million (2000 : AED 1,200 million) has been provided by the Government of Abu Dhabi under an agreement with the Bank. Interest is payable annually to the Government of Abu Dhabi at a rate to be advised by the U.A.E. Central Bank and such interest for the year amounted to AED 60 million (2000 : AED 66 million) which has been charged as an expense for the year (note 19).

31 December 2001

## 12 OTHER LIABILITIES

|  | 2001<br>AED 000 | 2000<br>AED 000 |
|--|-----------------|-----------------|
| Interest payable                             | 95,313          | 164,776         |
| Staff terminal benefits                      | 52,862          | 47,135          |
| Accounts payable and sundry creditors        | 77,554          | 89,584          |
| Income received in advance                   | 8,729           | 9,619           |
| Negative fair value of derivatives (note 25) | 92,306          | -               |
| Others                                       | 91.549          | 88,294          |
|  | 418,313         | 399,408         |

The negative fair value is in respect of derivatives held for hedging the fair value of certain loans and advances and non-trading investments. A positive increase of a similar amount has been adjusted to the carrying value of these hedged loans and advances and non-trading investments.

### 13 TAXATION

Ordinary shares of AED 100 each

|                    |            | 2001       | 2000         |
|--------------------|------------|------------|--------------|
|                    |            | AED 000    | AED 000      |
| Current liability: |            |            |              |
| •                  |            | 2.339      | 2.819        |
| Current year       |            | <u> </u>   | <u> </u>     |
| Income statement:  |            |            |              |
|                    |            | 9.421      | 7.616        |
| Current year       |            | <u> </u>   | 7,010        |
|                    |            |            |              |
| 14 SHARE CAPITAL   |            |            |              |
|                    |            | 2001       | 2000         |
|                    | Authorised | Issued and | l fully paid |
|                    | AED 000    | AED 000    | AED 000      |
|                    |            |            |              |

Abu Dhabi Investment Authority holds 64.796%, AED 809,953,700 (2000:64.796% - AED 809,953,700) of the issued and fully paid up share capital. The balance is held by U.A.E. institutions and U.A.E. nationals.

1.500.000

1.250.000

1,250,000

31 December 2001

### 15 RESERVES

### Statutory Reserve

As required by Article 82 of Union Law No 10 of 1980, 10% of the net profit for the year has been transferred to a statutory reserve. The Bank may resolve to discontinue such annual transfers when the reserve equals 50% of the nominal value of the paid up share capital. The statutory reserve is not available for distribution.

### Legal Reserve

In accordance with the U.A.E. Commercial Companies Law No. 8 of 1984 (as amended) and Article 60 of the Memorandum and Articles of Association of the Bank, 10% of the net profit for the year has been transferred to the legal reserve. The Bank may resolve to discontinue such annual transfers when the reserve totals 50% of the nominal value of the paid up share capital. The legal reserve is not available for distribution.

#### General reserve

Transfers to the general reserve are made upon the recommendation of the Board of Directors. This reserve may only be used for the purposes recommended by the Board of Directors and approved by the shareholders.

## Contingency reserve

The contingency reserve is established to cover unforeseen future risks or contingencies which may arise from general banking risks.

### 16 PROPOSED DIVIDENDS

For the year ended 31 December 2001, the Board of Directors has proposed to pay a cash dividend of 25% (AED 25 per share) amounting to AED 312,500,000 (2000 : 20%, AED 20 per share amounting to AED 250 million) out of the profits for the year subject to the approval of the shareholders at the Annual General Meeting.

### 17 CUMULATIVE CHANGES IN FAIR VALUES

|  | 2001      | 2000             |
|--|-----------|------------------|
|  | AED 000   | AED 000          |
| Net unrealised gains during the year on available for sale investments | 20,624    |                  |
| 18 INTEREST INCOME   |           |                  |
|  | 2001      | 2000             |
|  | AED 000   | AED 000          |
| Loans and advances   | 1,185,745 | 1,282,735        |
| Deposits with banks  | 211,495   | 306,332          |
| Investment securities  | 166,736   | 50,515           |
| Trading securities   | 953       | 25,199           |
| Notional interest on impaired loans and advances (note 6)              | 43,794    |                  |
|  | 1,608,723 | <u>1,664,781</u> |

31 December 2001

| 19 | INTEREST EXPENSE |
|----|------------------|
|    |                  |

| 19 INTEREST EXPENSE  |          |         |
|--|----------|---------|
|  | 2001     | 2000    |
|  | AED 000  | AED 000 |
|  | ALD 000  | ALD 000 |
| Bank deposits  | 204,197  | 125,756 |
| Customers' deposits  | 572,323  | 717,037 |
| Long term loan (note 11)                                   | 60,000   | 66,000  |
| Long term roun (note 11)                                   |          |         |
|  | _836,520 | 908,793 |
|  |          |         |
|  |          |         |
| 20 NET TRADING INCOME                                      |          |         |
|  | 2001     | 2000    |
|  | AED 000  | AED 000 |
|  |          |         |
| Foreign exchange   | 29,828   | 26,903  |
| Trading securities   | 733      | 3,133   |
| •  |          |         |
|  | 30,561   | 30,036  |
|  |          |         |
|  |          |         |
| 21 PROVISION FOR IMPAIRMENT OF INVESTMENTS                 |          |         |
|  | 2001     | 2000    |
|  | AED~000  | AED 000 |
| Provision for impairment of available for sale investments | 602      | 341     |
| Provision for impairment of available for sale investments | 002      |         |

#### 22 **BASIC EARNINGS PER SHARE**

Basic earnings per share are calculated by dividing the net profit for the year by the weighted average number of shares outstanding during the year as follows:

|  | 2001    | 2000    |
|--|---------|---------|
| Net profit for the year (AED 000)                    | 615,429 | 610,676 |
| Ordinary shares in issue throughout the year (000's) | 12,500  | 12,500  |
| Earnings per share (AED)                             | 49.23   | 48.85   |

The Bank has not issued any instruments which would have an impact on earnings per share when exercised.

31 December 2001

## 23 CASH AND CASH EQUIVALENTS

Cash and cash equivalents included in the statement of cash flows comprise the following balance sheet amounts:

|   | 2001<br>AED 000                   | 2000<br>AED 000               |
|---|-----------------------------------|-------------------------------|
| Cash and balances with Central Banks<br>Deposits with banks | 1,130,661<br>2,812,328            | 1,059,413<br>1,821,276        |
| Due to banks  | ( <u>1.448.758</u> )<br>2.494.231 | <u>(962,925)</u><br>1.917.764 |

## 24 RELATED PARTY TRANSACTIONS

The Bank enters into transactions with major shareholders, directors, senior management and their related concerns in the ordinary course of business at commercial interest and commission rates. All loans and advances to related parties are performing advances and are free of any provision for impaired loans and advances.

The year end balances in respect of related parties included in the financial statements are as follows:

|   | 2001      | 2000      |
|---|-----------|-----------|
|   | AED 000   | AED 000   |
| Loans and advances to customers           | 584,097   | 1,814,537 |
| Customers' deposits                       | 2,224,353 | 3,058,237 |
| Irrevocable commitments and contingencies | 897,807   | 35,215    |

The income and expenses in respect of related parties included in the financial statements are as follows:

|                                | 2001    | 2000    |
|--------------------------------|---------|---------|
|                                | AED 000 | AED 000 |
| Interest and commission income | 54,994  | 103,457 |
| Interest expense               | 66,848  | 55,957  |

31 December 2001

### 25 COMMITMENTS AND CONTINGENT LIABILITIES

The Bank has the following commitments at 31 December:

|   | 2001       | 2000              |
|---|------------|-------------------|
|   | AED 000    | AED 000           |
|   |            |                   |
| Commitments on behalf of customers:                               |            |                   |
| Acceptances   | 231,483    | 225,816           |
| Letters of credit   | 1,093,982  | 1,170,289         |
| Guarantees  | 7,625,889  | 10,968,688        |
| Irrevocable commitments to extend credit maturing within one year | 2,614,361  | 1,478,174         |
| Commitments for future capital expenditure                        | 4,503      | 6,994             |
| Derivative instruments:   |            |                   |
| Forward foreign exchange commitments                              | 802,863    | 1,148,694         |
| Interest rate swaps   | 1,805,093  | 872,965           |
| Options   | 45,913     | 34,893            |
|   | 14,224,087 | <u>15,906,513</u> |

### Credit-related commitments

Credit-related commitments include commitments to extend credit, standby letters of credit, guarantees and acceptances, which are designed to meet the requirements of the Bank's customers.

Commitments to extend credit represent contractual commitments to make loans and revolving credits. Commitments generally have fixed expiry dates, or other termination clauses, and normally require the payment of a fee. Since commitments may expire without being drawn upon, the total contract amounts do not necessarily represent future cash requirements.

Letters of credit, guarantees and acceptances commit the Bank to make payments on behalf of customers contingent upon the failure of the customer to perform under the terms of the contract. These contracts would have market risk if issued or extended at a fixed rate of interest. However, these contracts are primarily made at a floating rate.

### Derivative instruments

In the ordinary course of business the Bank enters into various types of transactions that involve financial instruments. A derivative financial instrument is a financial contract between two parties where payments are dependent upon movements in price in one or more underlying financial instrument, reference rate or index. Derivative financial instruments, which the Bank enters into, include forwards, options and swaps.

The table below shows the notional amounts of derivative financial instruments analysed by the term to maturity. The notional amount is the amount of a derivative's underlying asset, reference rate or index and is the basis upon which changes in the value of derivatives are measured. The notional amounts indicate the volume of transactions outstanding at year end and are neither indicative of the market risk nor credit risk.

31 December 2001

## 25 COMMITMENTS AND CONTINGENT LIABILITIES continued

|                                    | Notional amounts by term to maturity |                |                |                  |
|------------------------------------|--------------------------------------|----------------|----------------|------------------|
|                                    |                                      | Within 3       | Within         | -                |
|                                    | Total                                | months         | 3-12months     | 1-5 years        |
|                                    | AED 000                              | AED 000        | AED 000        | AED 000          |
| At 31 December 2001                |                                      |                |                |                  |
| Derivatives held for trading:      |                                      |                |                |                  |
| Options                            | 45,913                               | 9,183          | _              | 36,730           |
| Interest rate swaps                | 330,570                              | -              | _              | 330,570          |
| Derivatives held for hedging:      |                                      |                |                |                  |
| Interest rate swaps                | 1,474,523                            | 18,365         | 116,286        | 1,339,872        |
| Forward foreign exchange contracts | 802,863                              | <u>749,816</u> | 53,047         |                  |
|                                    | 2,653,869                            | <u>777,364</u> | <u>169,333</u> | <u>1,707,172</u> |
| At 31 December 2000                |                                      |                |                |                  |
| Derivatives held for trading:      |                                      |                |                |                  |
| Options                            | 34,893                               | _              | 25,711         | 9,182            |
| Derivatives held for hedging:      |                                      |                |                |                  |
| Interest rate swaps                | 872,965                              | -              | 36,730         | 836,235          |
| Forward foreign exchange contracts | <u>1,148,694</u>                     | <u>816,773</u> | <u>331,921</u> |                  |
|                                    | <u>2,056,552</u>                     | 816,773        | <u>394,362</u> | <u>845,417</u>   |

At 31 December 2001 the positive and negative fair values of these derivatives amounted to AED 5,037 thousand and AED 92,306 thousand respectively. These are included in other assets (note 8) and other liabilities (note 12).

### Derivative related credit risk

Credit risk in respect of derivative financial instruments arises from the potential for a counterparty to default on its contractual obligations and is limited to the positive fair value of instruments that are favourable to the Bank. The Bank enters into derivative contracts with a number of financial instruments of good credit rating.

## Derivatives held or issued for trading purposes

Most of the Bank's derivative trading activities relate to positioning and arbitrage activities. Sales activities involve offering products to customers at competitive prices in order to enable them to transfer, modify or reduce current and expected risks. Positioning involves managing positions with the expectation of profiting from favourable movements in prices, rates and indices. Arbitrage activities involve identifying and profiting from price differentials between markets and products.

31 December 2001

## 25 COMMITMENTS AND CONTINGENT LIABILITIES continued

## Derivatives held or issued for hedging purposes

The Bank uses derivative instruments for hedging purposes as part of its asset and liability management activities in order to reduce its own exposure to fluctuations in exchange and interest rates. The Bank uses forward foreign exchange commitments to hedge exchange rate risk and interest rate swaps to hedge interest rate risk. The Bank also uses interest rate swaps to hedge against the fair value risks arising on certain fixed rate financial instruments. In all such cases the hedging relationship and objective, including details of the hedged item and hedging instrument, are formally documented and the transactions are accounted for as fair value hedges.

The Bank has the following significant net exposures denominated in foreign currencies at 31 December:

|                | 2001<br>AED 000<br>equivalent<br>long (short) | 2000<br>AED 000<br>equivalent<br>long (short) |
|----------------|---|---|
| US Dollar      | 1,178,349                                     | (330,608)                                     |
| Indian Rupees  | 31,451  | 19,624  |
| Omani Riyal    | (40)  | 36,125  |
| Pound Sterling | 1,650   | (1,890)                                       |
| Euro           | (718)   | 3,309   |
| Bahrani Dinar  | 417   | 2,507   |
| Saudi Riyal    | 1,083   | 984   |

31 December 2001

### 26 SEGMENTAL INFORMATION

# Primary segment information

For operating purposes, the Bank is organised into two major business segments: Commercial Banking, which principally provides loans and other credit facilities, deposit and current accounts for the Bank's customers, and Investment Banking, which involves the management of the Bank's investment portfolio and its treasury activities. These segments are the basis on which the Bank reports its primary segment information. Transactions between segments are conducted at rates determined by management taking into consideration the cost of funds.

Segmental information for the year was as follows:

|   | Commer            | cial banking      | Investm          | ent banking      | Total             |                   |  |
|---|-------------------|-------------------|------------------|------------------|-------------------|-------------------|--|
|   | 2001              | 2000              | 2001             | 2000             | 2001              | 2000              |  |
|   | AED 000           | AED 000           | AED 000          | AED 000          | AED 000           | AED 000           |  |
| Operating income                          | 908,251           | 889,374           | 62,038           | 54,209           | 970,289           | 943,583           |  |
| Segment result and profit from operations | 563,236           | 564,144           | 52,362           | 45,730           | 615,598           | 609,874           |  |
| Other income                              | 9,252             | 8,418             | -                | -                | 9,252             | 8,418             |  |
| Income tax expense - unallocated          |                   |                   |                  |                  | (9,421)           | (7,616)           |  |
| Net profit for the year                   |                   |                   |                  |                  | 615,429           | 610,676           |  |
| Other Information                         |                   |                   |                  |                  |                   |                   |  |
| Segment assets                            | <u>16,701,315</u> | <u>17,496,308</u> | <u>9,891,576</u> | <u>7,805,317</u> | <u>26,592,891</u> | <u>25,301,625</u> |  |
| Segment liabilities                       | 12,587,356        | 13,726,969        | 9,891,576        | 7,805,317        | 22,478,932        | 21,532,286        |  |
| Equity                                    |                   |                   |                  |                  | 4,113,959         | 3,769,339         |  |
| Total liabilities and equity              |                   |                   |                  |                  | 26,592,891        | 25,301,625        |  |

31 December 2001

### **SEGMENTAL INFORMATION** continued

### Secondary segment information

Although the Bank is organised primarily on business segments, the Bank operates in two geographic markets. The United Arab Emirates which is designated as Domestic and represent the operations of the Bank which originate from the U.A.E. branches, and International which represents the operations of the Bank which originate from its branches in India. The following table shows the distribution of the Bank's operating income, total assets, total liabilities and capital expenditure by geographical segment.

|  | Domestic          |                   | Inter            | rnational        | Total             |                   |  |
|--|-------------------|-------------------|------------------|------------------|-------------------|-------------------|--|
|  | 2001<br>AED 000   | 2000<br>AED 000   | 2001<br>AED 000  | 2000<br>AED 000  | 2001<br>AED 000   | 2000<br>AED 000   |  |
| Total operating income                       | 940,867           | 919,305           | 29,422           | 24,278           | 970,289           | 943,583           |  |
| Profit before taxation<br>Income tax expense | 606,548           | 603,507           | 18,302<br>9,421  | 14,785<br>7.616  | 624,850<br>9,421  | 618,292<br>7,616  |  |
| Net profit for the year                      | 606,548           | 603,507           | 8,881            | 7,169            | 615,429           | 610,676           |  |
| Segment assets                               | <u>25,133,837</u> | 23,994,004        | <u>1,459,054</u> | <u>1,307,621</u> | <u>26,592,891</u> | <u>25,301,625</u> |  |
| Segment liabilities                          | 21,036,675        | <u>20,160,601</u> | 1,442,257        | <u>1,371,685</u> | 22,478,932        | 21,532,286        |  |
| Capital expenditure incurred in the year     | <u>16,604</u>     | 28,908            | <u>723</u>       | <u>356</u>       | <u> 17,327</u>    | 29,264            |  |

### 27 CREDIT RISK

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. The Bank attempts to control credit risk by monitoring credit exposures, limiting transactions with specific counter-parties, and continually assessing the creditworthiness of counter-parties. In addition to monitoring credit limits, the Bank manages the credit exposure relating to its trading activities by entering into master netting agreements and collateral arrangements with counter-parties in appropriate circumstances, and limiting the duration of exposure. In certain cases, the Bank may also close out transactions or assign them to other counter-parties to mitigate credit risk.

Concentrations of credit risk arise when a number of counter-parties are engaged in similar business activities, or activities in the same geographic region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations of credit risk indicate the relative sensitivity of the Bank's performance to developments affecting a particular industry or geographic location.

The Bank seeks to manage its credit risk exposure through diversification of lending activities to avoid undue concentrations of risks with individuals or groups of customers in specific locations or businesses. It also obtains security when appropriate.

For details of the composition of the loans and advances portfolio refer note 6. Information on credit risk relating to derivative instruments is provided in note 23.

31 December 2001

# 28 CONCENTRATIONS OF ASSETS, LIABILITIES AND OFF BALANCE SHEET ITEMS

The distribution of assets, liabilities and off balance sheet items by geographic region and industry sector was as follows:

|                       | Assets            | 2001 Liabilities and equity | Off-balance<br>sheet items | Assets            | 2000<br>Liabilities<br>and equity | Off-balance<br>sheet items |
|-----------------------|-------------------|-----------------------------|----------------------------|-------------------|-----------------------------------|----------------------------|
|                       | AED 000           | AED 000                     | AED 000                    | AED 000           | AED 000                           | AED 000                    |
| Geographic region     |                   |                             |                            |                   |                                   |                            |
| Domestic (UAE)        | 17,827,645        | 23,997,027                  | 6,637,095                  | 18,423,997        | 23,358,277                        | 5,484,140                  |
| Other GCC countries   | 2,477,038         | 198,993                     | 944,385                    | 2,165,884         | 331,471                           | 1,290,424                  |
| Other Arab countries  | 1,709             | 115,051                     | 23,838                     | 224               | 97,724                            | 71,644                     |
| South Africa          | 610,970           | 14,376                      | 279,027                    | 499,931           | 1,764                             | 115,812                    |
| India                 | 1,631,378         | 1,466,443                   | 695,998                    | 1,435,929         | 1,381,565                         | 1,021,451                  |
| Europe                | 544,117           | 487,717                     | 4,368,199                  | 884,701           | 58,017                            | 6,611,329                  |
| USA                   | 143,632           | 40,935                      | 367,518                    | 51,932            | 5,017                             | 202,426                    |
| Japan                 | 2,022             | 852                         | 158,753                    | 1,635             | 306                               | 29,563                     |
| Hong Kong             | 184,569           | -                           | 264                        | 74,595            | -                                 | 281                        |
| Singapore             | 382,174           | -                           | 13,359                     | 352,163           | 34,313                            | 9,182                      |
| South Korea           | 2,317,054         | 335                         | 669,957                    | 1,093,064         | 331                               | 810,288                    |
| Rest of the world     | 470,583           | <u>271,162</u>              | 65,694                     | <u>317,570</u>    | 32,840                            | 259,973                    |
| Total                 | <u>26,592,891</u> | <u>26,592,891</u>           | 14,224,087                 | <u>25,301,625</u> | <u>25,301,625</u>                 | 15,906,513                 |
| Industry sector       |                   |                             |                            |                   |                                   |                            |
| Commercial & business | 5,971,203         | 3,464,079                   | 3,864,265                  | 5,231,279         | 2,650,013                         | 3,930,695                  |
| Personal              | 9,129,282         | 9,031,679                   | 774,006                    | 8,617,489         | 8,849,794                         | 525,265                    |
| Public sector         | 538,874           | 808,702                     | 9,484                      | 757,119           | 650,212                           | 77,289                     |
| Government            | 3,929,537         | 8,512,451                   | 1,906,447                  | 4,275,215         | 9,822,633                         | 965,443                    |
| Banks and financial   |                   |                             |                            |                   |                                   |                            |
| institutions          | 7,023,995         | 4,775,980                   | 7,669,885                  | 6,420,523         | 3,328,973                         | <u>10,407,821</u>          |
| Total                 | 26,592,891        | 26,592,891                  | 14,224,087                 | 25,301,625        | 25,301,625                        | 15,906,513                 |

31 December 2001

## 29 INTEREST RATE RISK

Interest rate risk arises from the possibility that changes in interest rates will affect the value of financial instruments. The Bank is exposed to interest rate risk as a result of mismatches or gaps in the amounts of assets and liabilities and off balance sheet instruments that mature or reprice in a given period. The Bank manages this risk by matching the repricing of assets and liabilities through risk management strategies.

The substantial majority of the Bank's assets and liabilities reprice within one year. Accordingly, there is limited exposure to interest rate risk.

The effective interest rate (effective yield) of a monetary financial instrument is the rate that, when used in a present value calculation, results in the carrying amount of the instrument. The rate is a historical rate for a fixed rate instrument carried at amortised cost and a current market rate for a floating rate instrument or an instrument carried at fair value.

The Bank's interest sensitivity position based on contractual repricing arrangements at 31 December 2001 was as follows:

|   |          |            | 3 months  | 6 months         | 1 Year    |                  | Non-        |            |
|---|----------|------------|-----------|------------------|-----------|------------------|-------------|------------|
|   |          |            | to        | to               | to        |                  | interest    |            |
|   |          | Less than  | less than | less than        | less than | Over             | bearing     |            |
| Ej                                      | ffective | 3 months   | 6 months  | 1 year           | 3 years   | 3 years          | items       | Total      |
|   | Rate     | AED 000    | AED 000   | AED 000          | AED 000   | AED 000          | AED 000     | AED 000    |
| ASSETS                                  |          |            |           |                  |           |                  |             |            |
| Cash and balances with Central Banks    | _        | -          | -         | _                | _         | -                | 1,130,661   | 1,130,661  |
| Deposits with banks                     | 2.48     | 4,896,670  | 546,818   | _                | _         | -                | 37,989      | 5,481,477  |
| Funds under management                  | 2.23     | 5,674      | -         | _                | _         | -                | -           | 5,674      |
| Trading investments                     | 10.42    | 13,522     | -         | _                | -         | _                | -           | 13,522     |
| Loans and advances to customers         | 6.65     | 9,715,537  | 1,051,266 | 749,265          | 1,507,867 | 1,274,179        | 2,057,402   | 16,355,516 |
| Non trading investments                 | 6.00     | 1,761,173  | 403,769   | 79,969           | 136,253   | 633,323          | 139,715     | 3,154,202  |
| Other assets                            | -        | -          | · -       | _                | _         | _                | 306,277     | 306,277    |
| Property and equipment                  | _        | _          | _         | _                | _         | _                | 145,562     | 145,562    |
| 1 1                                     |          |            |           |                  |           |                  |             |            |
| Total assets                            |          | 16,392,576 | 2,001,853 | 829,234          | 1,644,120 | <u>1,907,502</u> | 3,817,606   | 26,592,891 |
| LIABILITIES AND EQUITY                  |          |            |           |                  |           |                  |             |            |
| Due to banks                            | 4.54     | 2,120,591  | 78,419    | _                | _         | 858,302          | 75,277      | 3,132,589  |
| Customers' deposits                     | 2.47     | 11,720,926 | 2,270,436 | 655,947          | 43,955    | 9,268            | 3,025,159   | 17,725,691 |
| Long term loan                          | 5.00     | -          | -         | _                | 1,200,000 | _                | -           | 1,200,000  |
| Other liabilities                       | -        | -          | -         | _                | _         | -                | 418,313     | 418,313    |
| Taxation                                | -        | -          | -         | _                | _         | -                | 2,339       | 2,339      |
| Equity                                  | -        |            |           |                  |           |                  | 4,113,959   | 4,113,959  |
|   |          |            |           |                  |           |                  |             |            |
| Total liabilities and equity            | -        | 13,841,517 | 2,348,855 | 655,947          | 1,243,955 | 867,570          | 7,635,047   | 26,592,891 |
|   |          |            |           |                  |           |                  |             |            |
| On-balance sheet gap                    | -        | 2,551,059  | (347,002) | 173,287          | 400,165   | 1,039,932        | (3,817,441) | -          |
| Off-balance sheet gap                   | _        | 833,642    | 613,334   | (107,103)        | (683,799) | (656,074)        | _           | _          |
| on online shoot gap                     |          | 055,042    | <u> </u>  | ,107,103         | (000;177) | (000,074)        |             |            |
| Total interest rate sensitivity gap     | -        | 3,384,701  | 266,332   | 66,184           | (283,634) | 383,858          | (3,817,441) |            |
| Cumulative interest rate sensitivity ga | ıp -     | 3,384,701  | 3,651,033 | <u>3,717,217</u> | 3,433,583 | 3,817,441        |             |            |

31 December 2001

# 29 INTEREST RATE RISK continued

The Bank's interest sensitivity position based on contractual repricing arrangements at 31 December 2000 was as follows:

|                                      |           |            | 3 months         | 6 months  | 1 Year           |           | Non-                 |                   |
|--------------------------------------|-----------|------------|------------------|-----------|------------------|-----------|----------------------|-------------------|
|                                      |           |            | to               | to        | to               |           | interest             |                   |
|                                      |           | Less than  | less than        | less than | less than        | Over      | bearing              |                   |
|                                      | Effective | 3 months   | 6 months         | 1 year    | 3 years          | 3 years   | items                | Total             |
|                                      | Rate      | AED 000    | AED 000          | AED 000   | AED 000          | AED 000   | AED 000              | AED 000           |
| ASSETS                               |           |            |                  |           |                  |           |                      |                   |
| Cash and balances with Central Bar   | nks -     | _          | _                | _         | _                | _         | 1,059,413            | 1,059,413         |
| Deposits with banks                  | 7.25      | 4,377,957  | 340,855          | 44,986    | _                | _         | 45,424               | 4,809,222         |
| Funds under management               | 7.08      | 5,641      | -                | -         | _                | _         | _                    | 5,641             |
| Trading investments                  | 11.12     | -          | _                | 168,265   | 51,019           | 163,947   | 5,331                | 388,562           |
| Loans and advances to customers      |           | 11,514,462 | 786,511          | 622,600   | 1,403,417        | 939,413   |                      | 17,272,038        |
| Non -trading investments             | 10.03     | 310,526    | 177,325          | 36,714    | _                | 613,860   | 126,694              | 1,265,119         |
| Other assets                         | -         | -          | _                | _         | _                | ,         | 355,455              | 355,455           |
| Property and equipment               | -         | _          | _                | _         | _                | _         | 146,175              | 146,175           |
|                                      |           |            |                  |           |                  |           |                      |                   |
| Total assets                         |           | 16,208,586 | <u>1,304,691</u> | 872,565   | <u>1,454,436</u> | 1,717,220 | 3,744,127            | <u>25,301,625</u> |
| LIABILITIES AND EQUITY               |           |            |                  |           |                  |           |                      |                   |
| Due to banks                         | 7.64      | 1,560,214  | 330,570          | -         | _                | 885,690   | 41,101               | 2,817,575         |
| Customers' deposits                  | 6.13      | 12,486,857 | 1,005,924        | 589,013   | 150,685          | _         | 2,880,005            | 17,112,484        |
| Long term loan                       | 5.50      | -          | -                | _         | 1,200,000        | -         | _                    | 1,200,000         |
| Other liabilities                    | -         | -          | -                | -         | _                | -         | 399,408              | 399,408           |
| Taxation                             | -         | -          | -                | -         | _                | -         | 2,819                | 2,819             |
| Equity                               | -         |            |                  |           |                  |           | 3,769,339            | 3,769,339         |
|                                      |           |            |                  |           |                  |           |                      |                   |
| Total liabilities and equity         | -         | 14,047,071 | <u>1,336,494</u> | 589,013   | <u>1,350,685</u> | 885,690   | 7,092,672            | <u>25,301,625</u> |
| On-balance sheet gap                 | _         | 2,161,515  | (31,803)         | 283,552   | 103,751          | 831.530   | (3,348,545)          | -                 |
| 3. I                                 |           | , - ,-     | (- ,,            | ,         | ,                | ,         | (-,,,                |                   |
| Off-balance sheet gap                | -         | 55,095     | 817,870          | (36,730)  | (285,285)        | (550,950) |                      | =                 |
| Total interest rate sensitivity gap  | -         | 2,216,610  | 786,067          | 246,822   | (181,534)        | 280,580   | ( <u>3,348,545</u> ) |                   |
| Cumulative interest rate sensitivity | gap       | 2,216,610  | 3,002,677        | 3,249,499 | 3,067,965        | 3,348,545 |                      |                   |

The off balance sheet gap represents the net notional amounts of off balance sheet financial instruments, such as interest rate swaps which are used to manage the interest rate risk.

31 December 2001

### 30 LIQUIDITY RISK

Liquidity risk is the risk that an institution will be unable to meet its funding requirements. Liquidity risk can be caused by market disruptions or a credit downgrade which may cause certain sources of funding to dry up immediately. To guard against this risk, management have diversified funding sources and assets are managed with liquidity in mind, maintaining a healthy balance of cash, cash equivalents, and readily marketable securities.

The table below summarises the maturity profile of the Bank's assets and liabilities. The contractual maturities of assets and liabilities have been determined on the basis of the remaining period at the balance sheet date to the contractual maturity date and do not take account of the effective maturities as indicated by the Bank's deposit retention history and the availability of liquid funds. The maturity profile is monitored by management to ensure adequate liquidity is maintained. The maturity profile of the assets and liabilities at the year end is based on contractual repayment arrangements.

The maturity profile of the assets and liabilities at 31 December 2001 was as follows:

|                              |            |            | 3 months  | 6 months  |           |            |                  |
|------------------------------|------------|------------|-----------|-----------|-----------|------------|------------------|
|                              |            |            | to        | to        | 1 year to | 3 years to |                  |
|                              |            | Less than  | less than | less than | less than | less than  | Over             |
|                              | Total      | 3 months   | 6 months  | 1 year    | 3 years   | 5 years    | 5 years          |
|                              | AED 000    | AED 000    | AED 000   | AED 000   | AED 000   | AED 000    | AED 000          |
| ASSETS                       |            |            |           |           |           |            |                  |
| Cash and balances            |            |            |           |           |           |            |                  |
| with Central Banks           | 1,130,661  | 1,130,661  | -         | -         | -         | -          | -                |
| Deposits with banks          | 5,481,477  | 4,934,659  | 546,818   | -         | -         | -          | -                |
| Funds under management       | 5,674      | 5,674      | -         | -         | -         | -          | -                |
| Trading investments          | 13,522     | 13,522     | -         | -         | -         | -          | -                |
| Loans and advances           |            |            |           |           |           |            |                  |
| to customers                 | 16,355,516 | 9,521,575  | 1,950,517 | 806,434   | 1,538,927 | 1,093,747  | 1,444,316        |
| Non trading investments      | 3,154,202  | 239,800    | 88,866    | 332,274   | 1,695,257 | 780,503    | 17,502           |
| Other assets                 | 306,277    | 220,850    | 55,674    | 18,079    | 11,296    | 378        | -                |
| Property and equipment       | 145,562    |            |           |           |           |            | 145,562          |
| Total assets                 | 26,592,891 | 16,066,741 | 2,641,875 | 1,156,787 | 3,245,480 | 1,874,628  | 1,607,380        |
| LIABILITIES AND EQUITY       |            |            |           |           |           |            |                  |
| Due to banks                 | 3,132,589  | 2,195,868  | 78,419    | -         | -         | 858,302    | -                |
| Customers' deposits          | 17,725,691 | 14,746,085 | 2,270,436 | 655,947   | 43,955    | 9,268      | -                |
| Long term loan               | 1,200,000  | -          | -         | -         | -         | -          | 1,200,000        |
| Other liabilities            | 418,313    | 216,229    | 25,944    | 29,526    | 35,248    | 58,504     | 52,862           |
| Taxation                     | 2,339      | 2,339      | -         | -         | -         | -          | -                |
| Equity                       | 4,113,959  | 312,500    |           |           |           |            | <u>3,801,459</u> |
| Total liabilities and equity | 26,592,891 | 17,473,021 | 2,374,799 | 685,473   | 79,203    | 926,074    | 5,054,321        |

Trading investments are assumed to be immediately realisable. Maturities of other assets and liabilities have been determined on the basis of the period remaining at the balance sheet dates to the contractual maturity date.

31 December 2001

# 30 LIQUIDITY RISK continued

The maturity profile of the assets and liabilities at 31 December 2000 was as follows:

|                              | Total<br>AED 000 | Less than<br>3 months<br>AED 000 | 3 months<br>to<br>less than<br>6 months<br>AED 000 | 6 months<br>to<br>less than<br>1 year<br>AED 000 | 1 year to<br>less than<br>3 years<br>AED 000 | 3 years to<br>less than<br>5 years<br>AED 000 | Over<br>5 years<br>AED 000 |
|------------------------------|------------------|----------------------------------|--|--|--|---|----------------------------|
| ASSETS                       |                  |                                  |  |  |  |   |                            |
| Cash and balances            |                  |                                  |  |  |  |   |                            |
| with Central Banks           | 1,059,413        | 1,059,413                        | -  | -  | -  | -   | -                          |
| Deposits with banks          | 4,809,222        | 4,423,381                        | 340,855  | 44,986   | -  | -   | -                          |
| Funds under management       | 5,641            | 5,641                            | -  | -  | -  | -   | -                          |
| Trading investments          | 388,562          | 388,562                          | -  | -  | -  | -   | -                          |
| Loans and advances           |                  |                                  |  |  |  |   |                            |
| to customers                 | 17,272,038       | 11,151,080                       | 1,897,549  | 633,855  | 1,444,773                                    | 894,621                                       | 1,250,160                  |
| Non trading investments      | 1,265,119        | 177,948                          | 156,058  | 117,419  | 174,741                                      | 638,953                                       | -                          |
| Other assets                 | 355,455          | 317,000                          | 18,185   | 19,468   | 454  | 348   | -                          |
| Property and equipment       | 146,175          |                                  |  | <del></del>                                      |  |   | 146,175                    |
| Total assets                 | 25,301,625       | 17,523,025                       | <u>2,412,647</u>                                   | <u>815,728</u>                                   | <u>1,619,968</u>                             | <u>1,533,922</u>                              | <u>1,396,335</u>           |
| LIABILITIES AND EQUITY       |                  |                                  |  |  |  |   |                            |
| Due to banks                 | 2,817,575        | 1,601,315                        | 330,570  | -  | -  | 885,690                                       | -                          |
| Customers' deposits          | 17,112,484       | 15,366,862                       | 1,005,924  | 589,013  | 150,685                                      | -   | -                          |
| Long term loan               | 1,200,000        | -                                | -  | -  | -  | -   | 1,200,000                  |
| Other liabilities            | 399,408          | 275,147                          | 23,572   | 18,495   | 11,295                                       | 10,666  | 60,233                     |
| Taxation                     | 2,819            | 2,819                            | -  | -  | -  | -   | -                          |
| Equity                       | 3,769,339        | 250,000                          |  |  |  |   | <u>3,519,339</u>           |
| Total liabilities and equity | 25,301,625       | 17,496,143                       | 1,360,066  | 607,508  | 161,980                                      | 896,356                                       | 4,779,572                  |

Trading investments are assumed to be immediately realisable. Maturities of other assets and liabilities have been determined on the basis of the period remaining at the balance sheet date to the contractual maturity date.

31 December 2001

### 31 FAIR VALUE OF FINANCIAL INSTRUMENTS

While the Bank prepares its financial statements under the historical cost convention modified for measurement to fair value of trading and available for sale investment securities and derivatives, in the opinion of management, the estimated carrying values and fair values of those financial assets and liabilities that are not carried at fair value in the financial statements are not materially different, since assets and liabilities are either short term in nature or in the case of deposits and performing loans and advances, frequently repriced. For impaired loans and advances, expected cash flows, including anticipated realisation of collateral, were discounted using the original interest rates, considering the time of collection and a provision for the uncertainty of the flows.

The fair value of held to maturity investments and originated by the Bank investments are disclosed in note 7. Also, as explained in note 7, included in available for sale investments are unquoted investments with a carrying value of AED 53.2 million for which fair value cannot be reliably determined.

### 32 CAPITAL ADEQUACY

The capital adequacy ratio calculated in accordance with the guidelines of the United Arab Emirates Central Bank is as follows:

|   | 2001<br>AED 000          | 2000<br>AED 000         |
|---|--------------------------|-------------------------|
| Total capital base  | 3,801,459                | 3,519,339               |
| Risk weighted assets: Balance sheet items Off-balance sheet exposures | 17,245,669<br>_3,376,153 | 14,911,587<br>4,112,179 |
| Total risk weighted assets  | <u>20.621,822</u>        | 19,023,766              |
| Total assets ratio (%)  | <u> 18.43</u>            | 18.50                   |